# FINAL REPORT 202 6-8 OCTOBER 2021 **BRNO EXHIBITION CENTRE** CZECH REPUBLIC BVV16<sup>™</sup> INTERNATIONAL DEFENCE Central uropeanxhibition AND SECURITY TECHNOLOGIES FAIR Veletrhy entre

Brno

EXHIBITORS IDET 2021

**407** companies from **25** countries

65 % from abroad

### **Overview of represented countries**

Austria, Belgium, Bulgaria, Czech Republic, Denmark, Finland, France, Germany, Greece, Hungary, Israel, Italy, Japan, Lithuania, Netherlands, Norway, Pakistan, Poland, Slovakia, Spain, Sweden, Switzerland, Turkey, United Kingdom, USA



EXHIBITORS PYROS, ISET 2021

89 companies from 11 countries

### **Overview of represented countries**

Czech Republic, Finland, France, Germany, Israel, Italy, Netherlands, Poland, Slovakia, Switzerland, USA



### **VISITORS**

# IDET, PYROS, ISET 2021

### 24 382 trade visitors from 31 countries

Most foreign visitors came from Slovakia, Poland, Germany, Hungary and Austria

### Trade visitors' preferences

IDET 76% PYROS, ISET 24%

### 115 journalists from 9 countries

### Visitors came from the following countries:

Albania, Austria, Belgium, Bulgaria, Croatia, Denmark, Egypt, France, Germany, Hungary, Iraq, Ireland, Israel, Italy, Luxemburg, Netherlands, Poland, Romania, Russian Federation, Serbia, Slovakia, Slovenia, South Africa, Spain, Sweden, Switzerland, Turkey, Ukraine, United Arab Emirates, United Kingdom, USA

### Main focus of trade visitors

Tanks, vehicles and means of transport, Weapons and ammunition, Aircraft, Fire-fighting and services, Security equipment and services, Security and protection of persons



## WHAT WAS SAID ABOUT THE FAIRS

### **Lubomír Metnar**

Minister of Defence of the Czech Republic

This fair, held in Brno, is a sanctuary of new technologies and support not only for the defence and security industry. I greatly appreciate our cooperation. I am glad that after more than two years we are meeting again at IDET. We see what the covid pandemic made us face, and that the security, armed and rescue services must be prepared to meet these new challenges. Without cooperation with the Czech defence industry as our strategic partner, we would not be able to complete this development and modernization.

### Karel Havlíček

Deputy Prime Minister, Minister of Industry and Trade and Minister of Transport of the Czech Republic

Each country is as self-confident as it is capable of being independent, self-sufficient and being able to defend itself against any threats. That is why it is extremely important to further strengthen spending on our defences and our armed forces, and I am very pleased that we have been doing well in recent years.

### Jakub Kulhánek

Minister of Foreign Affairs of the Czech Republic

I am very happy to be here at the IDET fair this year. The security and defence industry is special and we are well aware that the more we are able to export abroad, the greater will not only be of economic benefit, but at the same time our state and its components will be better prepared for crisis situations.

### Aleš Opata

Chief of the General Staff of the Czech Armed Forces

IDET has two fundamental meanings for us. On the one hand, we want to show people where the armed forces has moved since the last IDET, which was before the covid-19 pandemic, in terms of technology and other things. We are really proud of that. The second thing is that any such exhibition of military technology and security is important for maintaining know-how and continuity. This is why IDET is absolutely crucial for us.



### Jiří Hynek

President of the Defence and Security Industry Association of the Czech Republic

I am very happy that this year's IDET is taking place, because we are sending a signal to the world that we are returning to normality and we are starting to do business live again. When it comes to a foreign customer, there is no alternative to a face-to-face meeting. That is why we now have to catch up very quickly on what we have missed because of covid, and IDET is an ideal opportunity to meet foreign delegations and show them what we can do and what is new in our industry.

### **Shahar Rachela Horev**

SIBAT (Ministry of Defence of Israel), Deputy Director

The opening of the first Israeli national pavilion at this Czech defence industry trade fair is a step towards further strengthening security relations. We see great potential for defence cooperation in the areas of unmanned aerial vehicles, air defence, missile systems and cyber systems. We thank the Czech Ministry of Defence for their trust in our defence system and we will continue to work together to strengthen relations and maintain the security interests of both our countries.

At the invitation of the Ministry of Defence of the Czech Republic, Armed Forces of the Czech Republic and the company BW Trade Fairs Brno, members of official delegations from territories of interest and representatives of foreign armed forces from 31 countries attended the IDET fair:

Brazil, Burkina Faso, China, Egypt, Philippines, France, Italy, India, Iran, Israel, South Africa, Jordan, Canada, Republic of Korea, Hungary, Germany, Nigeria, Pakistan, Poland, Austria, Romania, Northern Macedonia, Slovakia, Slovenia, Serbia, Sweden, Thailand, Turkey, USA, United Kingdom, Vietnam



# **GOLDEN IDET 2021**

### **Awarded exhibits**

### **TITUS 6X6 KOVS**

Manufacturer: TATRA DEFENCE VEHICLE a.s. Exhibitor: TATRA DEFENCE VEHICLE a.s.

### **RCWS MANTIS**

Manufacturer: EVPÚ DEFENCE a.s. Exhibitor: EVPÚ DEFENCE a.s.

### **ReGUARD** radar

Manufacturer: RETIA, a.s. Exhibitor: RETIA, a.s. T4N Fire extinguisher with Novec<sup>™</sup> 1230 fire extinguishing agent by 3M<sup>™</sup>

Manufacturer: EAF protect s. r. o. Exhibitor: EAF protect s. r. o.



## NEW THEMES AT IDET 2021

### START-UP INNOVATION PAVILION

The Start-up Innovation Pavilion – a display of five innovative companies – had its première at the fair. It was organized by the Defence and Security Industry Association of the Czech Republic with the aim of introducing the high potential of start-up companies and connecting them with larger partners.

### 3D PRINTING

3D printing was also a new topic this year, presenting printing solutions for components for the defence industry, such as metals or composite materials for the development of prototypes and production of spare parts.













# IDET ARENA 2021

Live demonstrations of military, fire-fighting and police equipment

Presentation of the Armed Forces of the Czech Republic







## EXHIBITORS' VIEW

#### Czechoslovak Group, Lukáš Novotný, marketing manager

The fair was a success. There are many important companies, many visitors who were interested in our products both in outdoor and indoor areas. We are glad that we are here and we rate the fair as successful.

#### General Dynamics European Land Systems, Thomas Strasser, Director of International Trade and Services

We are glad that we can introduce ourselves here as a company that has been cooperating with the Czech industry for a long time. There is great potential for the production of unmanned aerial vehicles in the Czech Republic.

#### Lockheed Martin, Dennis Göge, Vice President, Central and Eastern Europe

We really enjoy the fair and we are pleased to meet all representatives of Czech industry or ministries who have arrived at the event. Many customers are interested in our products.

### LOM Praha, Jitka Šuláková, marketing and PR administrator

We are very satisfied with the fair. After a long covid break, it's about improving everyone's mood. Attendance was high. Everything was perfect.

#### AGADOS, Ivo Uchytil, Head of Sales

I must say that I am pleasantly surprised by the number of inquiries and the number of visitors who are interested in our products. The fair definitely met our expectations.

# Rheinmetall, Oliver Mittelsdorf, Senior Vice President Sales

I'm glad to see so many people here, it's really full. My whole team, all the traders, are happy to be at IDET again. The most important thing for us is to meet customers from Central Europe. We are doing well here. We are happy again in the Czech Republic and we are very happy to be back in Brno.



## EXHIBITORS' VIEW

### STV Group, Mikuláš Klang, press spokesman

The IDET 2021 trade fair has been very successful for us. We were constantly busy with customers. The organization was excellent. From a social point of view, it was a return to normality and a sign that things were going back on the right track, where every business is built on personal ties. It is certainly a good thing that IDET is taking place this year and we can meet our current and potential partners here.

### EVPÚ Defence, Patrik Hlůšek, sales director

We are very surprised how many visitors there are in here. There were a lot of delegations from the armed forces, generals dropped by, the Czech Minister of the Interior or the Czech Minister of Defence, as well as foreign delegations.

### Česká zbrojovka, David Basovník, CZ Export Praha

We are glad that the fair took place after the break, that we were able to welcome our current and possible future business partners. I dare say that our stand was the focus of great customer interest, we presented a portfolio of our weapons designed for members of armed forces.

### LPP, Miroslav Žižka, company executive

This is the first presentation of the company LPP at the IDET trade fair and we are very surprised. The interest was really enormous.

#### Vladimír Vlček, General Director of the Fire and Rescue Service of the Czech Republic

The PYROS trade fair is a space where both exhibitors and the Fire Rescue Corps and volunteer fire brigade units can show the general public where they are at the moment and where they would like to arrive.

### Police of the Czech Republic, Petra Hrůzová, spokesperson for South Moravian police officers

The interest is really great. We have a recruitment center where visitors can find out all the information on what to do to put on their uniforms and become a police officer.

#### Mototruck, Radek Pilař, Sales Director

We see this PYROS fair positively in general. We have presented a new product here and it makes us happy.

## PATRONAGE OF THE FAIRS

President of the Czech Republic

Prime Minister of the Czech Republic

President of the Chamber of Deputies of the Parliament of the Czech

Republic

Minister of Defence of the Czech Republic

Minister of the Interior of the Czech Republic

Minister of Foreign Affairs of the Czech Republic

Minister of Industry and Trade of the Czech Republic

Chief of General Staff of the Army of the Czech Republic

Defence and Security Industry Association of the Czech Republic

Director General of the Fire Brigade of the Czech Republic

Police President of the Czech Republic

AGA – Grémium Alarm Association of Technical Security Services

### **Cooperating organizations**

Administration of the State Material Reserves of the Czech Republic AGA Association of Technical Security Services Grémium Alarm

Association of Firefighters of Bohemia, Moravia and Silesia

Association of the Czech AeroSpace Industry

Brno Metropolitan Police

Customs Administration of the Czech Republic

Defence and Security Industry Association of the Czech Republic

Fire Brigade Headquarters of the Czech Republic

Jagello 2000

Police of the Czech Republic

Prison Service of the Czech Republic

University of Defence Brno

### Media Partners

Main media partner for the Czech Republic MS Line

Main media partner for Slovakia Magnet Press Slovakia Exclusive media partner for abroad Mönch Publishing Group

Main online media partner Security Magazín

### Other media partners

CZDEFENCE, ArmyWeb, A report, natoaktual.cz, European Security & Defence, Střelecká revue, Wojsko i Technika

Professional partners:



Partner of the IDET fair:



Official cars:





# SAVE THE DATE



17<sup>th</sup> INTERNATIONAL DEFENCE AND SECURITY TECHNOLOGIES FAIR

www.idet.eu May 2023



21st INTERNATIONAL FIRE FIGHTING EQUIPMENT AND SERVICES FAIR

www.pyros.eu May 2023



12th International Security Technology and Services Fair

www.iset.cz May 2023