





Trade Fair for Renewable Sources of Energy in Agriculture and Forestry





## **Tradition and prestige**

More than twenty years of tradition, one of the three largest trade fairs of its kind in Europe, exhibition areas are always sold out.

## **Focus on crop production**

From 2020 on, TECHAGRO will focus exclusively on crop production, while animal breeding technology will be presented at the ANIMAL TECH fair in odd years.

# An important marketing tool

Presentation of leading world and domestic brands; most exhibitors consider their participation in TECHAGRO to be one of the most important marketing tools.







## **Meeting of experts**

Visitor numbers are over 110,000 people; most of them work in agriculture – in crop production.

## We start on Tuesday

In 2020, TECHAGRO will run from Tuesday to Saturday.

## Visitors from 39 countries

TECHAGRO 2018 – 112,646 visitors from 39 countries; most foreign visitors come from Slovakia, Austria, Hungary, Poland, Slovenia and Germany.

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# **Agriculture in the Czech Republic**

Number of agricultural enterprises	47.4 thousand
Arable land	2.49 million ha
Harvest area of grain crops	1.39 million ha
The largest share, wheat EQ 70/ harlow 26 20/	maizo 5 90/



# What were the visitors mostly interested in:

34.17%
10.18%
6.71%
26.33%
6.40%
6.26%
9.21%
3.25%
4.89%
7.77%
4.10%



## **Business opportunities**

750 exhibitors from 37 countries, share of foreign exhibitors 23%, exhibition area 88 thousand sq m; Extremely high demand for exhibition space during Techagro.

Event	Exhibitors	Exhibition area (sq m)
TECHAGRO	545	73,293
SILVA REGINA	179	13,581
BIOMASA	26	1,315
Total	750	88,189



#### **Satisfied exhibitors**

91% of exhibitors were satisfied with the trade fair, 84% will probably attend the next season

#### **Customers and contacts**

73% of exhibitors were visited by the right customers,

54% of exhibitors were satisfied with the contacts they established

#### **Satisfied visitors**

97% of visitors left the fair satisfied,92% of them are planning to visit the next season

#### **Qualified visitors**

51% of visitors are business owners, executives, purchase agents; 38% of them came to purchase or order a product or establish business relationships



## Supporting professional program

- Assembly of the Agrarian Chamber of the Czech Republic, specialized conferences
- National conference The Future of Czech Agriculture
- Czech Export Bank seminar
- Business delegations from abroad

### **Co-organizers**

- Agrarian Chamber of the Czech Republic
- A.ZeT Association of Agricultural and Forestry Machinery
- Czech University of Life Sciences in Prague
- Mendel University in Brno
- Ministry of Agriculture of the Czech Republic
- Profi Press s.r.o.
- Association of Importers of Agricultural Machinery
- Agricultural Union of the Czech Republic



#### **Price terms**

Area size	Indoor area (CZK/sq m)	Outdoor area (CZK/sq m)
0-50 sqm	2,400	1,500
51-500 sqm	2,300	1,400
501-1,000 sqm	2,200	4.000
over 1,000 sqm	2,000	1,300

All prices without VAT

# Early registration deal (-10%) applies until September 30, 2019



# **Registration fee**

Exhibitor

CZK 5,500

Co-exhibitor

CZK 3,000





Contact us for further info:

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